



AITC is DCAA Compliant



CAPABILITIES PRESENTATION

We specialize in providing complete end-to-end IT solutions. Our customer's goals are met by delivering superior services.

LOCATIONS

12151 Science Drive 1351 Sundial Point
Orlando, FL 32826 Winter Springs FL 32708

CONTACT US

T 407.914.2484 | E info@aitcinc.com
www.aitcinc.com

FOLLOW US



COMPANY OVERVIEW

- Full Systems Integrator, Value-Add-Reseller, Professional Service Provider to the Federal, State and Local Government
- Founded in **2006** by former Military IT professionals with Telecommunications, Information Technology, Information Assurance, Logistics and Program Management expertise
- Program Management Certified with TS/SCI Clearance
- Prime Contractor for **\$70M** and **\$45M** Army Contracts
- Service Disabled Veteran Owned Small Business (SDVOSB), SBA 8(a) and Minority Business Enterprise (MBE) Certified

Cage: 5TGR8; TIN: 84-1710144;
Duns: 807675603

NAICS Codes: 541519, 493110,
423430, 541330, 611430, 541512

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**CAPABILITY
& EXPERTISE
IN ALL IT/AV
AREAS
INCLUDING:**



Networking
Information Assurance
Virtualization/SDN
Network Access Control
Network Management



Wireless/Mobility
VoIP/IP Telephony
Data Storage
Computing/Display
Audio/Visual



IP Video/VTC
Power/UPS/KVM
Cabling/Connectors
Managed Services



PROFESSIONAL SERVICES

01

INFORMATION TECHNOLOGY & AUDIO-VISUAL

- Systems Design
- Systems Engineering
- Systems Integration
- Systems Validation / Testing
- Program/ Project Management
- Information Assurance Compliance
- Training Development / Offering
- Network / System Administration
- IT Facilities Management
- Hardware / Software Procurement
- Software Development / Integration
- Cable Plant Design / Installation
- Maintenance / Support
- Lifecycle Management

02

OTHER CUSTOM SERVICES

- Technology Assessment
- Risk Analysis / Audits
- Strategic Planning
- Staff Augmentation
- Solution Sales
- Contracting Support
- Proposal Development/Evaluation
- CAD Design
- Civil Engineering Support
- Safety Assessments
- Medical Simulation
- Help Desk
- Warehousing/Staging
- Logistics/Transportation

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Over 1,200 IT brands & solutions offered, including:

AVAYA

BROCADE 




CISCO™

DELL EMC




Hewlett Packard
Enterprise



ARUBA®
networks

vmware®

**SOLUTIONS
OFFERING:**

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TRUSTED PARTNERSHIPS

Let us help you achieve results! We are the trusted partner of the following organizations:

- FT Buchanan, PR
- FT Gordon, GA
- FT Huachuca, AZ
- Naval Air Warfare Tng. Center
- PR /GA Army National Guard
- Research & Development CMD
- U.S. Army ISEC
- U.S. Army Medical School
- U.S. Army PEOSTRI
- U.S. Army SOCOM
- U.S. Dept. of Interior
- U.S. Air Force AFAMS
- USDA Forest Services
- Veterans Administration
- West Point, NY
- White Sands Missile Range
- Yuma/ Dugway Proving Ground

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CONTRACT AWARDS



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LOCATIONS

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Orlando, FL 32826

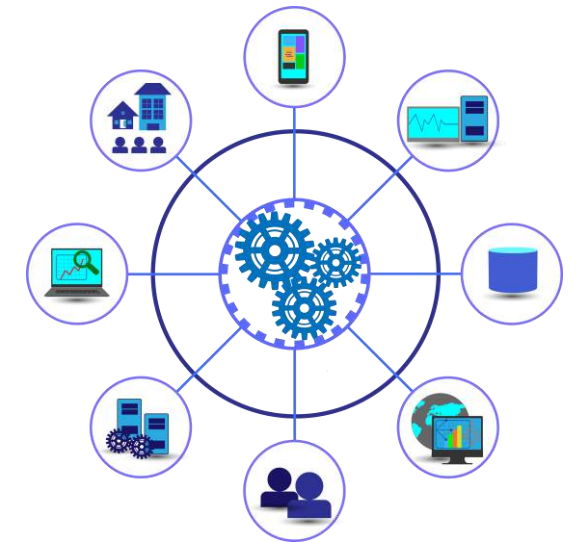
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SYSTEMS INTEGRATION

- Network Engineering and Implementation
- Data / Voice / Video Systems Design and Implementation
- Data Storage, Virtualization, COOP/DR Design and Implementation
- Servers, Workstations, Desktops, Laptops, Rugged
- Conference Rooms, Classrooms Design and Implementation
- Training Centers, Ranges, Tactical Vehicles Integration
- Medical Simulation



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SYSTEMS INTEGRATION EFFORTS

- Optical DWDM Data Backbone: FT Buchanan, PR
- Wireless Network Design and Deployment: STTC Lab, RDECOM, Orlando, FL
- Deployable Classroom & Labs: PM Medical Simulation, PEO STRI, Orlando, FL
- Secure Network Upgrade: JTC-CS, NORTHCOM, FT Eustis, VA
- Data Center Upgrade (SIPR / NIPR): FT Buchanan, PR
- Conference Rooms, Class Rooms Design and Implementation: PR ARNG
- Super Computing Network Implementation: USA COE, Vicksburg, MS
- EOC A/V & Video Wall: MacDill AFB; ARCENT; FT Buchanan
- OCCS Radio & Instrumentation System: JMRC, Germany
- IT & A/V System: ISEC & USFK, South Korea



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TRUSTED PARTNERSHIPS

- **Engineering (Design, Integration, etc.)**
 - Systems / Network Engineering: US Army ISEC; MacDill AFB; US Army PM TRADE / PEO STRI; US Army Medical School; US Army COE; CNF-K; RDECOM STTC
- **Implementation (Fielding, Testing, Sustaining, etc.)**
 - Implementation: US Army ISEC; MacDill AFB; US Army PM TRADE / PEO STRI; US Army Medical School; US Army COE; RDECOM STTC
- **Management (PM, Contracting, Finance, etc.)**
 - PM CTIS; DPW, FT Buchanan; VA VHA; US DoI
- **Administration (Systems, Network, etc.)**
 - Patrick AFB; AFAMS; US Army Medical School
- **Security / Information Assurance (DIACAP / RMF, JITC, STIG's)**
- **Training Support (Curriculum Design, Platform Instruction, etc.)**
 - US SCoE, FT Gordon; US ICoE, FT Huachuca
- **Logistics (Warehousing, Transportation, Receiving, Inventory)**
 - VA VHA; PM MedSIM; PM CTIS

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VALUE-ADDED RESELLER (VAR)

01

VAR SERVICES

- Design
- Integration
- Customization
- Consulting
- Training
- Hardware / Software
- Sales / Service / Warranties



02

VAR CONTRACTS

- Switches, Routers, Firewalls: CIO Office, PEO STRI, Orlando, FL
- Wireless, Servers, Switches, Rugged PC's: PM MedSim, Orlando, FL
- Switches, Wireless, Firewalls: PM DT, PM TRADE, Orlando, FL
- VTC, Displays, Projectors, Sound Structure: FT Buchanan, PR
- Switches, Routers, Customized Cables: IMO, PM ITTS, Orlando, FL
- UPS, Remote Power/ Alarm Mgt: FT Huachuca, AZ
- Conference Rooms: Projectors, Video Displays, VTC: ARNG, PR
- Telephony, Firewalls, Switches, Computers: FT Buchanan, PR
- Video Capture / Video Distribution: SOCOM, FT Bragg, NC
- Network Access Control, Servers, Computers: West Point, NY

FIPS 140-2
CERTIFIED

Out-of-Band Networking



OPTICAL
WIRELESS



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OUR TEAM COMPOSITION



AITC

Project Manager
Lead Systems Integrator
Security Engineer /
Network Architect
Logistics / Admin

DISTRIBUTORS

Anixter, Arrow, Immix,
Tech Data
Business Analysis /
System Design
Maintenance Support



SMALL BUSINESS

ICE / SimeTri
Senspex/TAPE
Ac4S / RSS
CyberNet

LARGE BUSINESS

GDIT / GDMS
LMCO / Parsons /
Raytheon / Camber
RAM / NCI / Engility / Boeing
Serco / JANUS
Harris / CACI



VENDORS

Brocade, Dell, HP, VmWare,
Cisco, Etc.
Networking / Security
Cloud Computing / Virtualization
VDI / COOP / DR
WAN Optimization



VALUE SUMMARY

- Countless Successful Efforts
- End-To-End Solutions Provider
- Extensive DoD Experience
- Over 1,200 Brands Offered
- Loyal, Responsive, Focused
- Trusted Advisor & Partner

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